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WRITTEN CARE PLANS AND SUPPORT FOR HEALTH GOALS: IMPORTANT COMPONENTS OF LONG-TERM CONDITIONS CARE

ABSTRACT

Aims: The first aim of this study was to measure the extent of care planning and support for health goals within a sample of Māori/non-Māori people with long-term conditions (LTCs). The second aim was to compare those with and without care plans, and those with and without support for health goals, with respect to health and experiences with general practice.

Background: Collaborative care planning, resulting in a written care plan, and providing support for patient-identified goals are important aspects of LTC management. In the MidCentral District Health Board region, primary care practitioners have had help to achieve this through the introduction of comprehensive assessment and care-planning tools.

Methods: 569 people with at least one LTC, who had recently enrolled in a local EnhancedCare+ programme or were receiving care from an LTC community clinical nurse, were recruited into the region's "Talking about Health" study, designed to explore LTC care from patient and provider perspectives. Consenting participants chose to complete a paper (by post) or electronic (email link) questionnaire, which included measures of health, healthy behaviours, experiences with doctors and nurses in general practice, patient activation, care planning/goal support and demographics.

Results: People with written care plans were more active self-managers, reported better interactions with primary-care doctors and nurses, and perceived receiving more support from the general practice team than those without. Results were similar for people receiving support for their health goals, but differences in mental and physical health were also evident. More Māori than non-Māori reported having a written care plan, and support for health goals in the absence of a written care plan. A slightly broader range of benefits was evident for non-Māori than Māori, but the different sample sizes need to be taken into account when drawing conclusions.

Conclusions: Written care plans and practitioner support for health goals appear to benefit people with LTCs. Support for health goals is important as, even without a written care plan, it was associated with better health and more positive ratings of practitioner interactions. Challenges for the region are to involve more people/whānau in collaborative care planning and to address system-wide barriers to embedding care-planning practices into routine care.

This article was accepted for publication in August, 2019.

KEY WORDS

Care plans, practitioner support for health goals, long term conditions, general practice, primary care, Māori.

INTRODUCTION

For many years, health practitioners and services have been challenged to redesign the way they provide effective management of long-term conditions (LTCs), with self-management a priority. Like many countries, Aotearoa New Zealand has focused on self-management, with services directed to provide care that is person-centred. This means people take a lead role in their own care planning and feel supported to work in partnership with health professionals to set goals and make action plans (MOH, 2016). Self-management includes *“the daily activities in which individuals engage, along with their family, community and health professionals, to manage a chronic illness”* (Schulman-Green, Jaser, Park, & Whittemore, 2016, p1469). One of the most effective ways of helping people to self-manage their LTCs is to personalise and plan care with them, taking heed of each individual's unique situation, abilities and aspirations. For Māori, this partnership should explore including the whānau (family), with whānau taking an active role in identifying their goals and steps towards hauora (well-being).

Literature review

Care planning is described by Burt et al (2012) as a collaborative process, where the patient and practitioner discuss diagnosis and treatment of the condition and formulate management goals together. Ideally, it should include support for self-management and behaviour change (Coulter et al, 2015). A care plan is a *written* document, recording the outcome of the care-planning process, that can serve as an extension of the medical record and as a guide to action that stimulates forward thinking and focuses on goals. It can also have a contractual purpose, such as advanced care planning during end-of-life care (Burt et al, 2014). While care-planning policy promotes capturing all of a patient's needs using a holistic approach, in practice, care plans have often been implemented using a condition-specific approach, eg to better manage a person's diabetes, rather than having a broader LTC focus (Burt et al, 2014; Lenzen, Daniels, van Bokhoven, van der Weijden, & Beurskens, 2017).

It is likely that care planning often takes place without a physical document being provided to the individual. The General Practice Patient Survey in the United Kingdom (UK) found 84 percent of patients with LTCs participated in care-planning discussions, while only 12 percent reported having a written care plan (Burt et al, 2012). Another UK study found that none of the 23 elderly patients with multiple LTCs reported explicit care-planning discussions or having a written care plan (Newbould et al, 2012). In several Australian states, care planning has been integrated into an automated, web-based collaborative, coordinated, care-management system. It was then found that patients were four times more likely than the national average to have their care plan followed up by regular review. In addition, general practitioners were more likely to follow evidence-based guidelines for those having regular reviews (90 percent compliance) than when working with patients with irregular or no care-planning reviews (50 percent compliance) (Precedence Healthcare, 2012). A recent study found that 63.7 percent of an Australian LTC sample indicated their health professional developed a plan of care with them *“to a large or great extent”* (Saunders, Carter, & Brown 2019). However, as noted earlier, developing a plan of care is qualitatively different to having a completed, written care plan.

Little information about the prevalence or outcomes of care

planning for Māori or other ethnicities in Aotearoa New Zealand was found, but in a patient experience survey pilot conducted in a number of primary health organisations, only 30 percent of LTC respondents indicated they had a care plan and that it was followed up (HQSC, 2017). These figures relate to care-planning discussions and may or may not have resulted in an actual written plan.

The low uptake of care planning has been attributed to a variety of issues. The complexity of care-planning processes, the administrative burden it imposes and the potential lack of integration between care providers are all problematic (Harris & Zwar, 2007). Provider attitude can also contribute, with one study showing that practice nurses were sceptical about people's ability to set their own goals and action plans (Kennedy et al, 2014). A conversation analysis of action-planning and goal-setting talk between practice nurses and patients found the care-planning process was often dominated by the health practitioner, with the patient normally playing a passive role and not invited to share their ideas (Lenzen et al, 2018). Thille, Ward and Russell (2014) found that commonly the practitioner framed the discussion by identifying the patients' problems and proposing solutions in accordance with available services, rather than encouraging people to identify their own goals for improved health and well-being.

A Cochrane review of the benefits of care planning for people with LTCs (Coulter et al, 2015) found that the positive impact of care planning was greater when more stages of the process were completed, when contact with the health service was regular and when the person's own health professional participated. Benefits of care planning have been identified as: lower use of health services, with a 22 percent reduction in risk of being hospitalised for diabetes (Caughey et al, 2016); improved patient access to allied health services (Wickramasinghe et al, 2013); and encouragement of practitioners to follow clinical guidelines (Caughey et al, 2016; Wickramasinghe et al, 2013).

Unfortunately, even when care is planned, it may be different to what patients want or need (Kuluski et al, 2013). This is particularly problematic for those who are elderly or have co-morbidities, as they are likely to have multidimensional needs that focus on overall well-being and functioning (Francis, Carryer, & Wilkinson, 2018; Vermunt, Harmsen, Westert, Rikkert, & Faber, 2017).

The need to embed both personal goal setting and care planning into a package of care was driven by the pioneers of early self-management work. Bodenheimer et al (2002) proposed that people changed their behaviours if they had confidence in their ability to do so, and Lorig and Holman (2003) found changes in self-efficacy to be associated with changes in health behaviour and health status. Goal setting is often used as a tool to promote behaviour change (Lenzen et al, 2018), requiring patients and practitioners to mutually agree on patients' health-related goals with the aim of increasing motivation, confidence and understanding.

Confidence comes from prior and repeated success with small, realistic and person-specific goals. Patient-led problem-solving and goal setting, and efforts to enhance patient activation (ie the patient's level of active engagement both in managing their own health and engaging with health services) have been associated with improvement in outcomes for some patients (Holman & Lorig, 2004; Hibbard, Stockard, Mahoney, & Tussler, 2004). Research has shown that patients who are informed about their options have a greater desire to be involved in decision-making than those who are uninformed (Stacey et al, 2011). To use a person-centred model,

where the person's agenda or goals are prioritised, takes a shift in practice, as traditional more directive models do not provide the motivation for change. Instead the approach should be a team-based, person-centred one, enabling people with LTCs to find their own solutions and the motivation to take responsibility for their own health (Funnell, 2000).

Research context

For the last decade, the Central Primary Health Organisation (PHO) (now known as THINK Hauora) and the MidCentral District Health Board (DHB) have been engaged in redesigning primary care services to make planned, systematic and proactive care, as advocated in the Chronic Care Model (Wagner, 1998), part of everyday LTC care. The redesign was aligned with the Ministry of Health's "better, sooner, more convenient" policy (MOH, 2011) and included the introduction of a primary health care, LTC-focused, comprehensive health assessment tool (CHA) and patient care plan – with the assessment informing the content of the care plan. The assessment aimed to understand the individual's experience of living with their LTCs, and to identify the determinants of health affecting their well-being. These assessment and planning tools became an integral part of the locally-funded EnhancedCare+ programme. To improve equity, practitioners were urged to prioritise entry for those who would benefit most from this LTC programme, including Māori and Pacific people. Practitioners were expected to partner with patients, to share decision-making and identify health goals and possible interventions in accordance with best practice and patient preference. Regular care-plan reviews and updates were also required.

Despite best intentions, design of the electronic tools was hampered by problems. Some practitioners thought the care plan was too complex to be useful, while others were frustrated with the protracted redesign process. Consequently, resistance to practice change became commonplace and this, combined with the increasing demands placed on general practice, resulted in varying degrees of implementation. The quality and frequency of assessment and care-plan review differed across practitioners and health services. However, care planning, based on good assessment and using the nursing process, continued to be encouraged to support best practice.

AIMS

The overall aim of this paper was to explore care planning and practitioner support for health goals within a sample of people with LTCs in general practice. Specifically, this meant:

- 1) Identifying the extent to which written care plans are developed and reviewed, and to compare those participants with and without care plans with respect to self-reported health and ratings of their general practice interactions.
- 2) Identifying the extent to which health goals are checked on or supported, and to compare those participants with and without support for health goals with respect to self-reported health and ratings of general practice interactions.
- 3) Looking at the no care-plan group, to compare those with and without support for health goals with respect to self-reported health and ratings of general practice interactions.

Results are presented separately for Māori and non-Māori participants.

METHOD

The "Talking about Health" study gained approval from the Health & Disability Ethics Committee (HDEC) (ref. 16/NTA/32). Data were analysed using SPSS Statistics 20. No imputation of missing data was done. Means were calculated and chi-square and independent t-tests were performed to draw comparisons between groups.

Participants

Invitation letters were sent to all people aged 18 and over in the DHB region with a documented comprehensive health assessment during the previous three (Māori/Pacific) or two (other ethnicities) years (N=2730). The extended time period for Māori and Pacific people was implemented to encourage better representation. Interested individuals returned consent forms, and questionnaires were then sent out. An online option via SurveyMonkey was also provided.

Materials

The questionnaire for the Talking about Health study covered a wide range of topics related to health and self-management. The topics relating to the analyses in this study included general physical and mental health, healthy behaviours, patient activation, general practice experiences, care planning and support for health goals and demographics.

General health: The physical (GPH) and mental health (GMH) scales of the short form of the Patient-Reported Outcomes Measurement Information System (PROMIS; Hays, 2009) global health questionnaire were used. Each scale consists of four items, some rescaled and reverse-coded according to the scale instructions, with good internal consistency (GPH $\alpha=.81$; GMH $\alpha=.86$). Good validity was evidenced by correlations between PROMIS and the EQ-5D, a widely-used health-related quality-of-life measure (GPH $r=.82$; GMH $r=.61$). An additional question, seeking an overall rating, "How much does having one or more long-term conditions affect your quality of life?" was added, using a scale ranging from 0 ("no effect") to 10 ("very large effect").

Healthy behaviours: Use of a set of health-enhancing behaviours considered to be important to all people with LTCs was measured by asking respondents to indicate how many days each week, on average, they were carried out. A healthy behaviours scale was created by combining responses to questions about eating a balanced diet, eating fatty and sugary foods (reverse coded), doing gentle exercise, taking medication as advised and planning nice things to look forward to. Responses were averaged, allowing for one missing response, to produce a score ranging from 0-6.

Patient activation: Participants' knowledge, skill, and confidence to manage their health were assessed using the Patient Activation Measure (PAM) (Hibbard et al, 2004). Respondents were asked to indicate how much they agreed with 13 statements, using a four-point scale ranging from "disagree strongly" to "agree strongly", scored as 1 to 4, or "not applicable". Scores were calculated using a spreadsheet provided by Insignia Health LLC, which generates scores ranging from 0 to 100. Most scores fall between 39 and 95 (Greene & Hibbard, 2012). The PAM has been shown to have good internal consistency, with alphas of .81 (Prey et al, 2016) and .78 (Magnezi, Glasser, Shalev, Sheiber, & Reuveni, 2014) reported. Good construct and criterion validity were initially reported (Hibbard et al, 2004) and scores have been associated with changes in patient outcomes (Greene, Hibbard, Sacks, Overton, & Parrotta, 2015).

General practice experiences (GPE): General practice experiences were assessed in relation to doctors and nurses separately, using nine questions from the New Zealand version of the General Practice Assessment Questionnaire (Zwier, 2013). Minor wording changes were made and five additional questions developed by the study team. The item stem was: “When you see the doctor/nurse at your practice, how good are they at . . .” and items covered various aspects of the consultation, including listening, spending enough time, being patient and knowing you as an individual. Response options ranged from “excellent” (6) to “very poor” (1). Two of the 14 questions (relating to involvement of family/whānau/fanau in decision-making and practitioners learning about social support needs) were considered to be not applicable by a number of respondents and the total general practitioner (GPE:GP) and nurse (GPE:N) scales were calculated allowing two missing responses to accommodate this, thus retaining as many cases as possible for analysis. An additional question asking for an overall rating of “How good is the care and support you get for managing your long-term conditions from the doctors and nurses at your general practice?” was added, measured on a 0 (“not at all good”) to 10 (“extremely good”) scale.

Care planning and support for health goals: Participants were asked to indicate if they had a written care plan (yes/no/unsure); and if so, whether they were involved in its development (yes/no); if it was used on a daily basis for self-management (yes/no); and whether it was reviewed with a health professional (yes/no); and if so, how often (tick box). Care planning was defined as “an agreement between you and your doctors and nurses to help you manage your health day-to-day. It is usually a written document you can carry with you to appointments and use at home. It can include information about

your medicines, an eating or exercise plan, or goals you want to work towards, like returning to work or taking your medicines correctly. It will usually include steps towards managing your condition better”. They were also asked if a health professional checked on how they were getting on with their health goals and if they were supported in achieving them. Response options were “yes”/“no”/“I have no goals”.

Demographics: Ethnicity was measured as in the New Zealand Health Survey (MOH, 2014) and participants were allowed to select more than one option. Anyone identifying as Māori, or Māori and one or more other ethnicities was counted as Māori for this study. Age was measured starting at 18-24 then increasing in 10-year increments ending at 85+ years, and sex as male or female. Income adequacy was measured by asking whether their total household income was enough to meet everyday needs, with response options of “not enough”, “just enough”, “enough” and “more than enough”. Options for highest educational qualification were “no school qualifications”, “school qualifications”, “post school/polytech/trade qualification” and “university qualification”. A list of common long-term conditions was provided and participants were asked to indicate which they had. A space for additional conditions was provided.

RESULTS

In this study, we explored both the activity and benefits of written care planning and practitioner support for health goals. Questionnaires were returned by 569 people (20.8 percent response rate). Participants were predominantly New Zealand or other European (82 percent), 15 percent were Māori and less than 1 percent Pacific. Just over half of the sample was female (56 percent) and the majority (62

Table 1. Mean scores and t-test results for care plan (CP) and no care plan (NCP) groups for Māori and non-Māori

	Māori					Non-Māori				
	Means		Confidence intervals			Means		Confidence intervals		
	CP	NCP	t	Upper	Lower	CP	NCP	t	Upper	Lower
Physical health	41.81	41.79	0.01	-4.12	4.15	43.81	42.17	1.66	-0.30	3.57
Mental health	45.45	44.04	0.76	-2.30	5.12	47.10	46.46	0.63	-1.33	2.60
Effect on QoL	6.05	6.14	-0.12	-1.55	1.37	5.74	5.74	0.01	-0.64	0.64
PAM	70.27	62.36	1.96	-0.13	15.95	67.13	62.21	2.61 ²	1.22	8.61
GPE:GP	5.24	4.37	3.12 ²	0.32	1.43	4.97	4.61	3.00 ²	0.12	0.59
GPE:PN	5.53	4.38	5.26 ³	0.71	1.58	5.02	4.70	2.83 ²	0.10	0.54
GPT support	9.11	7.53	4.08 ³	0.80	2.36	8.54	7.77	3.85 ³	0.38	1.18
Healthy behaviours	4.87	4.74	0.57	-0.31	0.56	5.52	5.30	1.81 ¹	-0.02	0.44

¹p<.05 ²p<.01 ³p<.001

CP= those with a care plan QoL= quality of life
GPE:GP= general practice experiences – doctors

NCP= those without a care plan
GPE:N= general practice experiences – nurses

PAM= Patient Activation Measure
GPT= general practice team

Table 2. Mean scores and t-test results for support for health goals (SHG) and no support for health goals (NSHG) Māori and non-Māori groups

	Māori					Non-Māori				
	Means			Confidence intervals		Means			Confidence intervals	
	HGS	NHGS	t	Upper	Lower	HGS	NHGS	t	Upper	Lower
Physical health	42.53	40.91	0.93	-1.84	5.08	44.10	41.00	4.17 ³	1.64	4.55
Mental health	46.20	42.25	2.56 ¹	0.87	7.03	47.46	45.68	2.35 ¹	0.29	3.26
Effect on QoL	5.93	6.35	-0.68	-1.65	0.81	5.45	5.97	-2.12 ¹	-1.00	0.04
PAM	66.22	61.72	1.29	-2.45	11.44	65.52	60.56	3.45 ²	2.13	7.80
GPE:GP	5.01	4.03	4.35 ³	0.53	1.43	4.97	4.35	6.99 ³	0.44	0.79
GPE:PN	5.10	4.07	4.42 ³	0.57	1.50	5.03	4.47	6.72 ³	0.40	0.73
GPT support	8.57	7.09	3.15 ²	0.54	2.42	8.55	7.23	7.22 ³	0.96	1.67
Healthy behaviours	4.71	4.85	-0.57	-0.61	0.34	5.47	5.23	2.74 ²	0.07	0.41

¹*p*<.05 ²*p*<.01 ³*p*<.001

HGS= those with support for health goals QoL= quality of life NHGS= those without support for health goals PAM= Patient Activation Measure
GPE:GP= general practice experiences – doctors GPE:N= general practice experiences – nurses GPT= general practice team

percent) were aged between 65 and 84 years.

Written care plans

Of the 104 (18.7 percent) respondents who indicated they had a written care plan, 23.2 percent were Māori and 18.0 percent non-Māori. Another 365 (65.8 percent) did not have a written care plan and 86 (15.5 percent) were unsure. Of those with care plans, 89 percent said they had contributed to the care plan and 71.4 percent used it for day-to-day health management. The majority (83.5 percent) indicated that a health practitioner reviewed their care plan with them; frequency of review ranged from more often than quarterly (9.2 percent) to less than annually (9.2 percent). While the modal response was quarterly (37.9 percent), 27.9 percent said it was every 12 months or less. Most people with a care plan (81 percent) also said that a practitioner provided support in reaching their health goals.

As it was likely that people with written care plans would be aware that they had them, those who indicated they were unsure were combined with those who indicated they did not have one. Demographic characteristics and scores on key study variables were then compared for these two groups: care plan (CP) and no care plan (NCP). Chi square analyses found no significant differences in the CP/NCP distribution according to sex, age, ethnicity, income adequacy or education. Also, no difference in mean number of LTCs was found between the two groups (CP *M*=3.4; NCP *M*=3.3). Independent t-tests were used to compare the care plan and no care plan groups within Māori (CP *n*=19; NCP *n*=63) and non-Māori (CP *n*=85; NCP *n*=388) separately (see Table 1). On average, Māori participants with a written care plan reported better interactions with

doctors and nurses in primary care, as well as perceiving themselves to get more support from the general practice team than those without. The same was true for non-Māori, but in addition those with a care plan were more active self-managers and also indicated they engaged in healthy behaviours more frequently than those without. However in interpreting these findings, it is important to consider the smaller number of Māori participants and to look at the mean scores as well as the statistical test results. The difference in mean PAM scores is considerable for Māori, as well as for non-Māori.

Practitioner support for health goals

Practitioner support for health goals was also explored and, interestingly, 147 (28.5 percent of respondents) said they had no health goals – 24.7 percent of Māori and 29.2 percent of non-Māori. Half the sample said that a health professional regularly checked how they were getting on with their health goals and slightly more (51 percent) indicated they received support from a health professional to reach their goals. Responses to these two questions were combined to make a group who had a health professional checking on goals and/or providing support for them reaching their goals (identified as health goal support – HGS), and another group who indicated they had neither form of support (no health goal support – NHGS). No differences were found between the HGS (71.8 percent) and NHGS (28.2 percent) group membership with respect to ethnicity, age, educational level or income adequacy. However, men were more likely than women to say they received support from a health practitioner ($\chi^2(1, N= 369) = 5.00, p=.03$).

Additional mean comparisons between the groups, for Māori (HGS *n*=45; NHGS *n*=37) and non-Māori (HGS *n*=244; NHGS *n*=243), are

Table 3. Mean scores and t-test results for health and general practice interaction comparisons between support and no support for health goals groups within Māori and non-Māori participants with no care plans

	Māori					Non-Māori				
	Means			Confidence intervals		Means			Confidence intervals	
	HGS	NHGS	t	Upper	Lower	HGS	NHGS	t	Upper	Lower
Physical health	43.06	40.91	1.10	-1.83	9.65	43.75	40.83	3.52 ³	1.29	4.54
Mental health	46.83	42.25	2.59 ¹	1.03	8.11	47.45	45.61	2.13 ¹	0.14	3.55
Effect on QoL	5.85	6.35	-0.73	-1.90	0.89	5.51	5.93	-1.51	-0.97	0.13
PAM	63.25	61.72	0.38	-6.58	9.65	64.59	60.19	2.79 ²	1.30	7.50
GPE:GP	4.85	4.03	2.95 ²	0.26	1.37	4.93	4.34	6.04 ³	0.40	0.78
GPE:PN	4.79	4.07	2.59 ¹	0.16	1.28	4.98	4.45	5.64 ³	0.34	0.71
GPT support	8.15	7.10	1.88	-0.07	2.19	8.47	7.15	6.53 ³	0.92	1.72
Healthy behaviours	4.60	4.85	-0.83	-0.84	0.35	5.40	5.23	1.74	-0.02	0.37

¹ $p < .05$ ² $p < .01$ ³ $p < .001$

HGS= those with support for health goals QoL= quality of life NHGS= those without support for health goals PAM= Patient Activation Measure
GPE:GP= general practice experiences – doctors GPE:N= general practice experiences – nurses GPT= general practice team

displayed in Table 2 (previous page).

Māori who reported that a practitioner supported them in reaching their health goals were found to have better mental health, report more positive general practice experiences with both doctors and nurses and provided higher ratings of support received from the GPT than those without support for health goals. Looking at the means, there appeared to be a notable difference with respect to effect on quality of life and PAM scores for Māori as well. The non-Māori results indicated that the health goal support group was better off with respect to all the comparisons than the group without support.

A closer look at the no care plan group

The group who indicated they either had no written care plan or were unsure about it, were divided into two groups as before – those with a practitioner checking on or supporting them in reaching their health goals (HGS) and those without (NHGS). The latter group included those people who said they had no health goals. The two groups were compared on the same measures and the results, for Māori (HGS $n=26$; NHGS $n=37$) and non-Māori (HGS $n=177$; NHGS $n=211$) separately as before, appear in Table 3 (above).

These results suggest that even in the absence of formalised care planning, support for health goals is important. Māori participants who indicated they did receive health goal support reported better mental health and more positive general practice experiences than those without. For non-Māori, health goal support was associated with better physical and mental health, a higher level of activation and more positive general practice experiences and support from the general practice team.

DISCUSSION

The focus in this study was on exploring the extent to which written care plans are developed with people with LTCs and then given to them to assist with self-management. The emphasis was on *written* care plans, as care-planning discussions, even if documented in patient notes, may benefit practitioners in following up on treatment but are unlikely to help patients manage their conditions at home – something they need to do on a daily basis.

In this study, the number of participants with a written care plan was disappointing, only 18.7 percent reporting they had one, with a further 15.5 percent being unsure. This proportion is, however, comparable to that found by Burt et al (2012) in the United Kingdom. While slightly more Māori reported having a care plan (23.2 percent), there is room for considerable improvement in light of the DHB region's goal of improving equity and providing better LTC care, and improving this number would be a good goal to work towards. The development of a care plan was a compulsory requirement of the EnhancedCare+ programme and at the time, good leadership promoted the principles of effective patient engagement, self-management and self-management support. It is likely that the inability to provide electronic tools that practitioners liked and would use affected the uptake; however, other reasons may have contributed, such as a lack of time within the consultation. It is also possible that not all practitioners consider care planning to be part of their role, and some may assume it is being carried out by another member of the multidisciplinary team. Other likely contributing factors could be the many demands placed on general practice and a reluctance to change from familiar service-delivery models – primarily

those focused on acute care delivery. The finding that there was no difference in the number of LTCs experienced by those with and without a care plan is interesting and warrants further investigation. It may be that certain practitioners routinely engage in care planning, while others do not, and that the patient's complexity level does not alter standard practices. Blakeman et al (2006) note that practitioners may not be prepared to invest energy into care planning if they don't consider the evidence warrants it.

A large proportion of people with care plans reported contributing to the care plan, which is a key feature of the goal-setting and review process (Cramm & Nieboer, 2015; Funnell, 2000; Sidani & Fox, 2014). Regular review with the individual/whānau accommodates changing needs and enables important support to be provided (Morgan et al, 2016). However, a small group of participants (11 percent) reported having no involvement in care planning, which may indicate a lack of collaboration between the individual and practitioner in deciding on health goals and how to achieve them. Likewise, a small group said that they didn't participate in a care-plan review (16.5 percent). While 71 percent of people with care plans reported using it to help manage their health day to day, close to a third did not. We have to ask why not. Perhaps the care plans were not understood, written simply enough, realistic or individualised enough to be meaningful. Alternatively, the link to management at home may not have been made, particularly if the person did not feel appropriately involved and listened to in care-planning conversations.

The importance of collaborative goal setting and practitioner support for achieving goals was promoted within care-planning education. It was assumed that at least this could be integrated into practice, even if more extensive care planning was not. Unfortunately, it appears that only half of the group was supported in this way, and we were surprised by the finding that almost a third said they had no health goals at all. While the rate was slightly lower for Māori, perhaps indicating that more conversations were held, health literacy might be a contributing factor (as "health goals" were not explicitly defined in the questionnaire), or people may have forgotten that a conversation took place. Likewise, people may have resisted practitioner suggestions for behaviour change and consequently no goals were set. Weariness could also be a factor, particularly with co-morbidity, as *"patients have to force themselves to accomplish previously effortless physical tasks that become harder and harder as time passes"* (Francis et al, 2018, p4). More likely, practitioners chose not to meet the programme requirements, found that conversations on care planning or goal setting were difficult, or were not invested in providing self-management support (Cramm & Nieboer, 2015).

A second focus was on the benefits of having written care plans and/or support for health goals and these were apparent when comparisons of mean scores were made. Those with care plans rated their general practice experiences and support more highly, and non-Māori had higher activation and engaged in healthier behaviours, then those without. Having support for health goals showed a similar pattern of means, with better mental health for both ethnicities also being included.

A potentially important finding was that for the group without a written care plan, having practitioner support for health goals was still of benefit. Better mental health was identified for Māori and non-Māori, as well as higher ratings of general practice experiences. Additional differences were found for the larger non-Māori group. Further exploration of this would be beneficial, especially as there

appears to be a dearth of literature on the benefits of practitioners providing support for patient-centred health goals.

The small number of Māori included in the study must be acknowledged, as the magnitude of the means show similar effects for both Māori and non-Māori in general. It is also important to acknowledge the more complex experience and definition of health for Māori with "self-management" encompassing support from whānau in its broadest meaning. Involving whānau in consultations, planning and support for goal setting, and ensuring they are prioritised for LTC care, is essential to support Māori – both with behaviour change activities and with their overall ability to manage LTCs on a daily basis. Cram, Smith and Johnstone (2003) identified the importance for Māori of receiving understandable – including visual – information, and receiving support and follow-up when accessing health services and making behavioural changes. These are clearly integral to the care-planning process. Pitama, Huria and Lacey (2014) describe an indigenous health framework which, based on a revised Meihana Model and the hui process, supports practitioners working with Māori people and their whānau to improve health outcomes.

The identified poor uptake of care planning may be indicative of a bigger issue. Practitioners want people to take responsibility for their own health; however, it appears that they themselves may be unwilling to undergo the level of practice change necessary for this to occur. Self-management does not magically happen, but requires concerted effort by practitioners and practice teams to help people develop the knowledge and skills required, and gain the confidence to act on them.

Limitations

The low response rate is a major limitation of this study, as the sample cannot be considered representative of the study population. This is particularly true for the Māori subsample, and consequently it is more important to look at the magnitude of the mean differences as they may provide a better sense of the effect size than the significance of the t-test results. For example, with respect to the patient activation findings, a 5-point difference in scores is considered to be of clinical significance (Fowles, Terry, Xi, Hibbard, Bloom, & Harvey, 2009) and this was found in the current study for both ethnicities. The sample is only taken from the MidCentral DHB region, which limits its broader generalisability. While "care plans" were described simply, we did not define "health goals" and this may have had some impact on participants' responses. The study was self-report, and data is therefore prone to the same biases as any other self-report research. However, it is difficult to collect this type of information in other ways, given that our interest was in people's perceptions of their own health and self-management and the general practice-based care they receive for their LTCs.

CONCLUSIONS

The identified benefits for patients who have a written care plan, or who receive support in achieving health goals, endorse the widespread need for these tools to be used in practice. Improved health and well-being, quality of life, experiences with general practice, and self-management ability are potentially life changing, and support the New Zealand Health Strategy's vision *"to enable people to live well, stay well and get well"* (MOH, 2016). Coulter, Locock, Zieband and Calabrese (2014) urge that patient experience

data such as this be used to enhance care provision rather than just being collected for research; hence it is very important that these findings benefit clinical practice. Tips for effective care planning and goal setting in clinical practice have been appended. These are based on literature, the first author's years of experience working in this field and from talking to patients and practitioners in primary care.

Based on our study, improvements suggested to the PHO included those that would increase the number of people having access to these tools and level of support and to prioritise Māori in order to improve health inequalities. Unfortunately, its realisation relies on

the interplay of many complex factors including: having tools that practitioners like and have been educated to use; practitioners having dedicated time to be able to do this work and provide follow-up; and changing the consultation talk so that people can set their own goals, rather than those of the practitioner. In our view, it is only then that we will see more success in embedding written care plans and goal setting into every-day practice.

Acknowledgement: The authors would like to acknowledge the anonymous reviewers for their helpful comments.

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APPENDIX: Care plans – common problems and goal-setting tips for practitioners	
Common problems	Recommended practice
The practitioner identifies problems or conditions and wants to use these as a basis for goal-setting.	• Rather than starting with problems, ask the person to discuss their health aspirations and then what challenges they have. These may or may not be health-related and make a good start for goal-setting. • Understand that improved health may not be a priority for some people. Investigate what their priority is and link it to their health. • Working with the person's rather than the practitioner's goals is integral to success. • People may resist if they think you are telling them what to do. Let them decide on the concerns and the actions they would like to take. • At every point of interaction, ask about who, if anyone, they would like to involve.
The practitioner takes the lead throughout the discussion.	• It is good for a practitioner to start the conversation, but to allow space for the person to think and respond. • Practitioners need to move away from thinking about people as service recipients, as they usually go along with this role division which does not encourage collaboration. • People <i>are</i> able to engage in conversations about their health and well-being. They are the experts in living with their long-term conditions, as they do it every day. • Ideally, people should do most of the talking and practitioners most of the listening.
The person feels unsupported.	• Encourage people to bring their family/whānau to these meetings to provide support, a second pair of ears, and to ensure cultural needs are met. • Encourage people to get support from others and from organisations.
Health goals are not documented.	• Document the person's goals in the clinical record or as part of their care plan, so that all practitioners involved can provide encouragement and support. • Include a section within the written care plan that allows the person or whānau to make notes and put down ideas to discuss at the next contact. • Ensure that they take a copy home. Some may elect not to have them, but as part of routine practice they should be encouraged to take it and use it.

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cont. APPENDIX: Care plans – common problems and goal-setting tips for practitioners

Common problems	Recommended practice
The person's health literacy requirements are not met.	• Assume that people are not familiar with care-planning or goal-setting terms and explain the terms simply. • Consider developing information material which can be given out prior to the care-planning and/or goal-setting consultation. This would better aid people's understanding and give them a chance to think about what they would like to say prior to the appointment.
An individual condition approach, rather than a broader, holistic, multi-morbidity LTC approach is taken.	• First and foremost, focus on what matters to the person and whānau. • Sometimes practitioners focus on one condition, such as diabetes, at the expense of the others. This can happen when it is the area of greatest concern for them or is their specialty area of practice. Instead, have a broader focus, by thinking about how the person lives with their LTCs as a set. Consider context, determinants of health, other co-morbidities, the person's preferences and cultural and health literacy requirements to produce a care plan that best meets their needs. • Access other health professionals (when needed) to contribute to the plan.
The care plan is not meeting the person's needs.	• Consider brainstorming needs at the start of the discussion and ask the person to prioritise their most important concerns. • Discuss whether they are ready, willing and able to do the work required to meet the goals set. Use the importance confidence ruler to see if achievement of goals is likely and realistic. • If the goal appears unrealistic, consider reducing it or breaking it into several more manageable steps. • Once an achievable and realistic goal has been discussed, make sure it is specific, measurable and timely (SMART goal).
The care plan is not reviewed regularly.	• Regular review and updating of the plan/goals is part of good self-management support. • The person's social context may change, and different factors may become a priority. For example managing a fall, the death of a loved one, or dealing with new problematic symptoms. • Consider use of phonecalls or email contact instead of face-to-face review if time or finances are a major constraint.
The practitioner is unsure of the process or lacks confidence to have care-planning or goal-setting conversations.	• Seek additional training or education opportunities. • Identify a mentor or discuss as part of professional supervision. • Sit in with another practitioner while a care plan is developed.
Practitioner/practice team is unable to provide self-management support within the current care-delivery model.	• Identify this as a problem and discuss at next team meeting; 'protected time' is essential. • Identify other services that can do this better and refer people if appropriate. • Start small, and build activities using a quality improvement approach. • Invite people to be responsible for contacting the service, rather than vice versa. • Consider more active use of the patient portal.